

72ND ANNUAL FALL CONFERENCE

Speaker Biographies



THE LODGE AT SPRUCE PEAK

Stowe, Vermont

September 8-11, 2019

CHERYL A. LINDBERG
NESGFOA PRESIDENT

72nd Annual NESGFOA Fall Conference Speaker Biographies

(Speakers arranged by presentation schedule)

Monday, September 9th

Terry Stone, GFOA

Terry Stone serves as Assistant Superintendent for Business and Operations for Hanover County Public Schools. Prior to her appointment with HCPS, Ms. Stone was employed by Henrico County Public Schools as Assistant Superintendent for Finance and Administration. Previously, Terry served as Chief Financial Officer for Williamsburg James City County Schools, as Director of Finance for Hanover County Public Schools from 2008 to 2013 and as Director of Finance for Hanover County from 2005 to 2008. Ms. Stone held various financial positions for Hanover County dating back to 1988. She received a Bachelor of Science degree in Accounting from Virginia Commonwealth University and is a Certified Public Accountant. Terry is a past president of the Virginia Government Finance Officers Association and previously chaired the GFOA Treasury and Investment Management Committee and served on the Nominating Committee. In addition, Ms. Stone served on the Board of Supervisors for King William County from 2012 to 2015 and previously served on the King William County School Board from 2004 to 2011. Ms. Stone was awarded the Distinguished Local Government Leadership Award from the Association of Government Accountants' in 2014.

Joseph Eriole, Esq

Joseph P. Eriole is the COO of OnPoint Management Consulting, providing organizational management services and consulting to state and local governments, not-for-profits, and private sector organizations nationally in the areas of leadership development, management training, and change and crisis management. He is the founder of the Eriole Law Firm, serving private clients and municipalities throughout New York's Hudson Valley from Manhattan to Albany. He is a college instructor of law and public administration at two New York colleges.

Mr. Eriole's experience in government and not-for-profit organizational finance and leadership includes his present engagement as Counsel to New York State Senate Operations, and previous service as the Vice President of Development at a major New York affordable housing not-for-profit, where he presided over the creation of the division and the doubling of the organization's portfolio. He has acted as counsel to numerous municipalities, agencies, and in the New York State Legislature, as well as having served as Deputy Comptroller of Ulster County, NY, where he structured the office when newly formed by County Charter. He is an honors alumnus of Albany Law School, Marist College, and Oxford University, England.

Lisa Parker, GASB

Lisa Parker is a senior project manager with the Governmental Accounting Standards Board (GASB). Prior to joining the GASB in 2008, Lisa worked for Runyon Kersteen Ouellette CPAs for 10 years, the town of Old Orchard Beach, Maine as finance director and interim town manager for 2 years, and the city of Saco, Maine as finance director for 8 years. Lisa is a certified public accountant and a chartered global management accountant. She also is a member of the Association of Governmental Accountants, the American Institute of Certified Public Accountants, and the Maine Society of Certified Public Accountants, where she served

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as president. Previously, Lisa was president of the Maine Governmental Finance Officers Association, an executive board member of the New England Governmental Finance Officers Association, and a member of a national GFOA standing committee. Lisa attended Boston College and the University of Southern Maine graduating with magna cum laude honors and a bachelor's degree in accounting.

Tuesday, September 10th

Shayne Kavanagh, GFOA

Shayne is the Senior Manager of Research for GFOA and has been a leader in developing the practice and technique of long-term financial planning and policies for local government. He started GFOA's long-term financial planning and policy consulting offering in 2002 and has been working with governments on financial planning and policies ever since. Shayne has worked with many governments on financial planning and policies, including: the City of San Clemente, California; the City of Gresham, Oregon; the City of Montclair, California; the City of San Juan Capistrano, California; Adams County, Pennsylvania; Yolo County, California; and the City of Menlo Park, California.

Shayne's financial planning experience also drives his research at GFOA. He is the author of a number of influential publications on financial planning, including:

- The leading and highly regarded book about long-term financial planning in local government, *Financing the Future*.
- *Financial Policies: Design and Implementation*, GFOA's flagship publication on the topic.
- *An Elected Officials Guide to Long-Term Financial Planning*, a book that focuses on the pivotal role of elected officials in the planning process.
- A number of articles on long-term financial planning, financial policies, budget reform, using technology to improve efficiency, and other related topics for magazines including *Government Finance Review*, *Public Management*, *School Business Affairs*, and *Public CIO*.

Prior to joining GFOA, Shayne was the Assistant Village Manager for the Village of Palos Park, Illinois, where he was responsible for managing all aspects of financial management operations, including budgeting, utility billing, payroll, and accounting. He received his MPA degree from Northern Illinois University.

Lindsay Hackett, Springfield, MA

Lindsay Hackett currently serves as the Deputy Chief Administrative and Financial Officer for the City of Springfield, where she previously served as Budget Director. Over the past six years, Lindsay has managed the City's ~\$700M annual budget planning process, the Capital Improvement Plan, annual debt analysis and both long and short-term issuances. She has also had a front seat to both the City's recovery and rebuilding from the 2011 tornado, as well as the construction and opening of MGM Springfield in 2018. Before her work in the public sector, Lindsay worked as a Business Engineer at MassMutual in Springfield. She has her MS in Communications and Information Management from Bay Path University.

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John Ward, Lincoln, RI

John received a degree in accounting from Bryant University and has worked in public accounting in Providence, specializing in construction and auto dealership clients. CPA in 1983. (license currently inactive.) Mr. Ward began working in government in 1991 at the Woonsocket Housing Authority and Metro Boston Housing Partnership for 10 years as well as the School Business Manager for the Johnston School Department. John currently serves as Finance Director for the Town of Lincoln, RI since 2006. Also, he has served 10 years on Woonsocket School Committee (1995-2005) and as a Woonsocket City Council member (2005-2013 / 2018-present.)

Mary Ellen Kelly, Framingham, MA

Ms. Mary Ellen Kelley has 30 years' experience in government finance and has been the Town of Framingham Chief Financial Officer for 12 years. As Chief Financial Officer, Ms. Kelley managed the Finance Division, directing all accounting, audit, budgeting, purchasing, treasury and collection, and property assessment functions of the Town. The Chief Financial Officer and her staff develop capital and operating budgets, financial reporting, cash management and investment, and dissemination of all financial information to the public. The responsibilities in the new position as Chief Financial Officer /Director of Administration are similar with the added management of Technology Services. Prior to her work as Chief Financial Officer for the Town of Framingham, Ms. Kelley was the Chief Financial Officer for the Registry of Motor Vehicles; responsible for the collection of over \$1 billion in revenues and distribution of financial resources over 39 locations across the state. Ms. Kelley has an MBA from the University of Massachusetts – Boston, a Certificate in Local Government Leadership and Management from Suffolk University and a Certificate in Government Auditing from UMASS Boston.

Lindsay Wilhelm, Raymond James

Lindsay Wilhelm joined Raymond James in 2015 and serves as a Managing Director in the firm's Municipal Credit Group. Ms. Wilhelm comes from Standard & Poor's where she was a Director in the Public Finance Group, focusing on credits throughout the Northeast. Ms. Wilhelm also has experience in the public sector, with the New York City Economic Development Corporation, where she was an economic research analyst, and in public accounting with Ernst & Young in Chicago, where she was a senior tax consultant. Ms. Wilhelm has a Master of Public Policy from the University of Chicago and a Bachelor of Business Administration from the University of Michigan, Ann Arbor.

Bhala Mehendale, US Bank

Bhala Mehendale is a Senior Vice President at US Bank NA and leads the Portfolio Management team in the Eastern Region of the Government Banking Group. Bhala joined US Bank in October 2012 and is responsible for underwriting and execution of credit transactions in the Eastern US along with a national responsibility for municipal utilities. He has nearly twenty years of U.S. and International experience in Public Finance. Prior to joining US Bank, Bhala worked for Fitch Ratings in the Public Power Group and was responsible for providing analysis, research and ratings on U.S. Public Power and Electric Cooperative issuers. Prior to that he

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worked for Customized Energy Solutions Ltd, a consulting firm in Philadelphia and for Crisil Ltd (a subsidiary of Standard and Poor's) in Mumbai, India. He holds a Bachelor's degree in Mechanical Engineering and a Masters in Management from the University of Mumbai, India. He has also earned an MBA in Finance from The University of Wisconsin-Madison.

Wednesday, September 11th

Daniel Lynch, Dover NH

Dan Lynch is currently the Finance Director for the City of Dover and has served in that capacity for more than 12 years. Previously he worked in the New Hampshire municipal finance field for 8 years in the towns of Merrimack and Raymond. In addition Dan served 8 years as Assistant Director of the New Hampshire Fish and Game Department. Dan also has experience conducting nonprofit audits in the State of Massachusetts. The diversity of Dan's work experience creates an interesting perspective, which enables innovative approaches for dealing with the unique challenges of governmental finance. Dan is a past member of the New Hampshire GFOA Executive Board and he is currently a member of the New Hampshire Public Deposit Investment Pool Advisory Board. Dan obtained a Bachelor of Arts degree in Accounting from Assumption College.

Town of Barnstable Team

Dr. Meg Mayo-Brown is Superintendent of Barnstable Public Schools. Her previous district leadership roles have included Superintendent of Fall River Public Schools, Assistant Superintendent, and Title I Director. At the state level she was the Executive Director of Educator Quality for the Massachusetts Department of Elementary and Secondary Education. She has served as Chair of the Massachusetts Board of Education's Accountability and Assistance Advisory Council, and Co-Chair of the Massachusetts Urban Superintendents' Network. Her leadership in designing systems and structures to support her students' social and emotional learning, as well as creating systems for student learning has been highlighted at the state level. She is the 2015 recipient of the Women's Leadership Award, as well as the 2016 recipient of the President's Award, from the Massachusetts Association of School Superintendents. She received her undergraduate degree from Michigan State University, master's degree from Boston College, and doctoral degree from Northeastern University.

Mark Ells is currently the Town Manager in Barnstable MA and has served as a manager in the Town of Barnstable for 29 years. Prior to working in municipal government worked for 5 years as an engineering consultant. Mark is an adjunct faculty at Cape Cod Community College since 2001. He serves on numerous state and regional committees in representation of the Town of Barnstable. His education includes a BS in Environmental Engineering, MBA, and MPA. He resides in Centerville with his wife and six children.

William Cole is currently the Human Resources Director for the Town of Barnstable, Massachusetts. He has spoken on the topic of human resources in several states and was a speaker at the 2016 Conference of the Institute of Municipal People Practitioners of Southern Africa in Johannesburg. Bill holds a Bachelor of Science in Political Science and Master of Public Administration degrees from Northeastern University. He has been a member of the International Public Management Association for Human Resources (IPMA-HR) since 2000, and

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holds their designation of Certified Human Resources Senior Professional (IPMA-SCP). Bill served as IPMA-HR President in 2016.

Mark Milne joined the Town of Barnstable in December 1997 as the Director of Finance after spending several years in the public accounting profession where much of his work involved auditing government entities. Currently, as Director of Finance, Mark oversees the Town's financial functions consisting of Accounting, Budgeting, Assessing, Purchasing, Tax Collections and Treasury. In his current role, one of the essential functions is the development and ongoing management of the Town's annual operating and capital budgets which total \$245 million for fiscal year 2020. Under Mark's direction the Town of Barnstable has received the GFOA's distinguished budget presentation and financial reporting awards for the past 18 years. In 2004, Mark and Bill spearheaded the efforts to consolidate the Financial and Human Resource operations of the Town of Barnstable with the Barnstable Public Schools. This initiative won the Massachusetts Municipal Association's Kenneth Pickard Innovation Award in 2006 and the consolidated operation remains in place today.